



Connecting ideas, capital and clients.

Grandbridge Real Estate Capital provides the vital link between complex market conditions and capital solutions. As a national full-service leader in commercial and multifamily finance, we combine our wide range of capital sources with a knowledgeable and experienced team to deliver results, deal after deal.

Our scope of services includes:

- Freddie Mac *Program Plus*® Seller/Servicer | Seniors Housing
- Fannie Mae DUS®
- FHA-insured Loans | MAP and LEAN
- 50 Insurance Companies
- CMBS | Institutional Investors | Pension Funds
- Proprietary Lending Platform | Structured Finance
- In-house asset management and loan servicing

To find the lending professionals in your area, visit gbrecap.com/connect.



2011 OPPORTUNITIES REALIZED

- Originated and closed 587 commercial and multifamily loans totaling \$4.8 billion in 2011.

Count	Property Type	Loan Amount
291	Multifamily	\$2,985,142,483
98	Retail	\$490,624,795
73	Office	\$474,198,768
44	Industrial	\$186,345,818
20	Manufactured Home Community	\$198,842,200
15	Seniors Housing	\$141,845,000
13	Self-Storage	\$38,590,000
13	Hospitality	\$174,531,000
11	Mixed-Use	\$50,315,000
2	Healthcare	\$24,900,000
7	Other Land, Recreation, Residential, Condominiums	\$37,713,873

587

\$4,803,048,937

- Originated loans in 37 states and Washington, D.C.
- Exceeding the \$25 billion mark in September, Grandbridge ended the year servicing 5,092 loans, totaling \$25.7 billion for more than 100 investors. In addition to servicing loan portfolios, Grandbridge provides asset and portfolio management, investment management and real estate brokerage services on a national basis.
- Standard and Poor's Ratings Services affirmed Grandbridge's Above Average ranking as a commercial mortgage primary servicer. The affirmed Above Average ranking for Grandbridge reflects Standard and Poor's favorable opinions of our experienced servicing professionals and sound operational platform.
- Grandbridge successfully expanded its Freddie Mac license in 2011 to include the entire state of Texas as a *Program Plus*® Seller/Servicer and nationwide as a Seniors Housing lender.
- Origination volume with insurance companies continued to show robust growth, increasing year over year by more than 65%, to more than \$1.5 billion.
- Opened a Dallas office of BB&T Real Estate Funding.